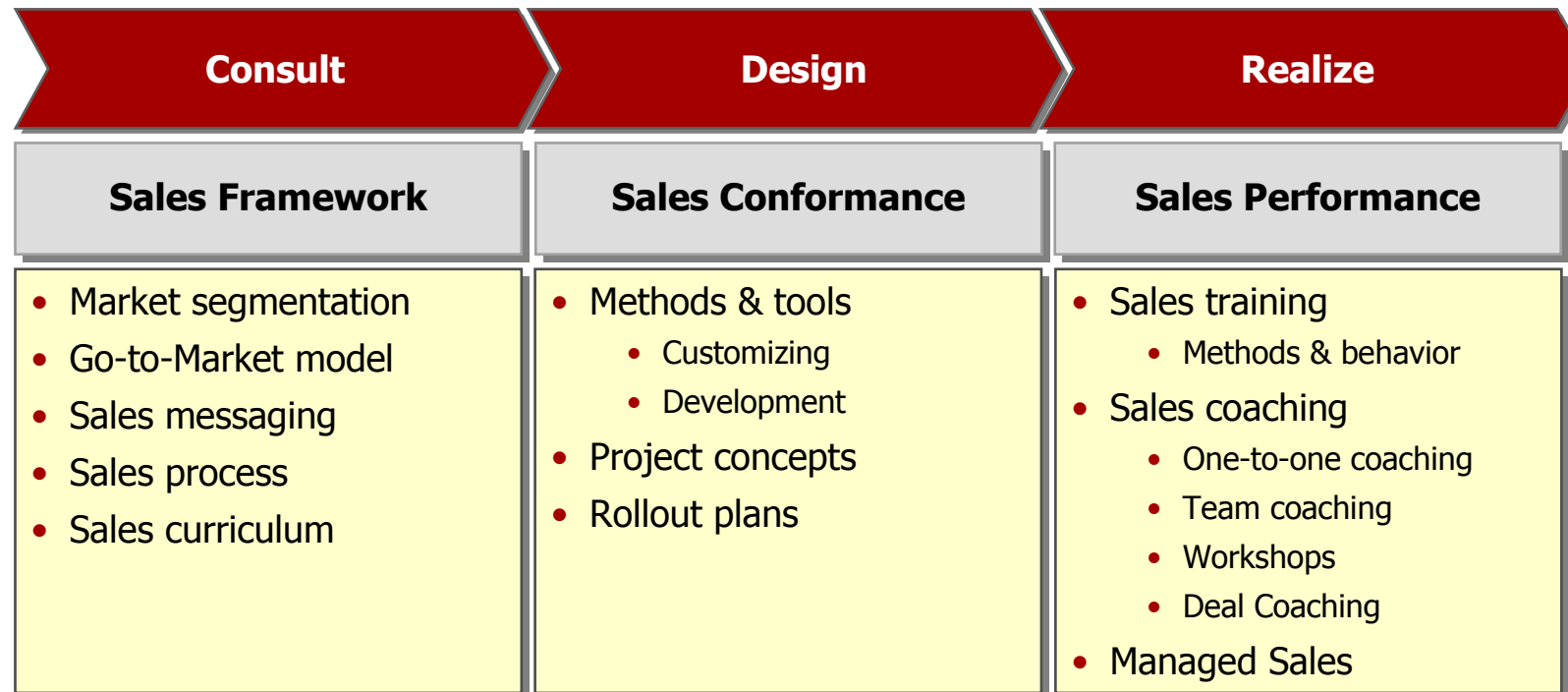


The SalesFactor model



We offer:

- Individual concepts to obtain defined sales targets.
- Successful implementation of these concepts in your current sales organization.
- Provision of best in class sales expertise and project management skills as well as
- Working with a holistic approach of sales practice and sales leadership practice.
- Addressing all key factors for success to secure the sustainability of the implementation and therefore the reach of the defined objectives.